



# Transforming Risk into Opportunity: Unlocking the Power of a Quality Risk Management Playbook Jerry Tischler, Karim Dudum, Liza Lamb, Teresa Henry, Lyndsey Brumbach, Nathan Jack Syner-G Biopharma Group | Sequoia Biotech Consulting San Diego, CA

### BACKGROUND

Quality Risk Management (QRM), driven by international standards such as ISO 14971 and ICH Q9, is an essential resource for maintaining product quality, achieving regulatory compliance, ensuring patient safety, and promoting continuous improvement. The fundamental principles of QRM are imperative throughout the product lifecycle, and by implementing a structured framework, organizations can effectively assess, manage, and mitigate risks. Fostering a strong QRM culture is critical because it encourages proactive risk identification, enhances cross-functional collaboration, and upholds a commitment to excellence. By implementing QRM early in the product development process, organizations can transform compliance from a perceived challenge into a strategic advantage, fostering a culture focused on collaboration, risk-informed decision-making, and a steadfast dedication to patient well-being and customer success.

## **METHODS**

### What is QRM?

QRM is a structured, risk-based methodology designed to ensure quality throughout product design, manufacturing, and operations. Serving as both a regulatory requirement and a cornerstone for product development and quality assurance, QRM can function in a reactive manner- addressing deviations and complaints- or proactively by forecasting and mitigating potential risks. It is a continuous process that promotes a culture of quality by integrating risk management into every phase of development and operations. A well-defined QRM framework improves decision-making, prioritizes critical workflows, and enhances the likelihood of success, positioning early implementation as a strategic advantage.

#### Where does QRM Live in the Product Lifecycle?

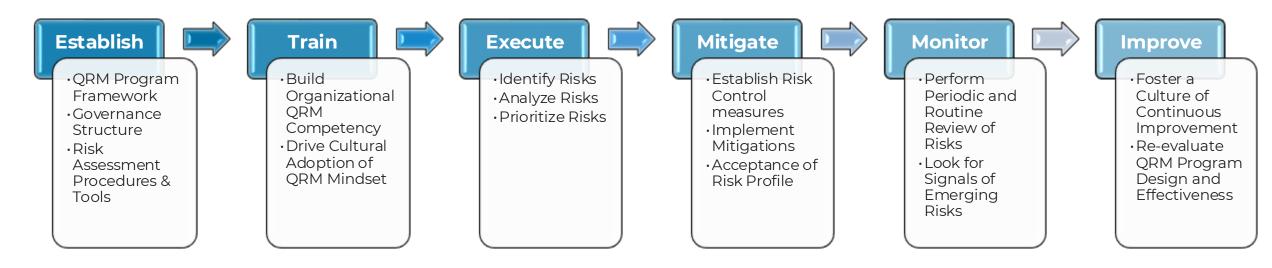
QRM plays a crucial role throughout the product development lifecycle, spanning preclinical development to post-market surveillance. In the early phases of development, QRM helps establish a product's safety profile by assessing risks in raw materials, product performance, and clinical trial design. As development progresses, the focus shifts to ensuring product consistency, scalability, and regulatory compliance, ultimately supporting successful commercialization and ongoing patient safety through post-market monitoring.

		Clinical		Commercialization	
	Pre-Clinical	Early Phase	Late Phase	Launch	Post-Market Surveillance
QRM Goal	Establish Initial Product Risk Profile	Prepare for Clinical Trials	Demonstrate Efficacy at Scale	Assure Product Quality at Large Scale Production	Track, Manage, & Respond to Real World Data
Key Focus Areas	Raw Materials	CMC Scalability	Dose Escalation	Distribution	Track New Risks
	Foundational CMC Principles	Clinical Trial Design	Manufacturing Consistency	Supply Chain Stability	Evaluate Mitigations
		Product Safety, Purity, & Stability	Supply Chain & CMC Scalability	Product Consistency	
	Preclinical Model Selection			Continuous Improvement	
		Critical Quality Attributes (CQAs) & Critical Process Parameters (CPPs)			

Figure 1. QRM Goal and Key Focal Points Relative to Product Lifecycle.

### Building a Culture of Quality Risk Management

Successful implementation of QRM requires strong leadership support, standardized and practical approaches, cultural evolution, ongoing risk evaluation, and continuous improvement.



While QRM programs can fail due to poor implementation or inconsistent risk assessment approaches, the most common reason for their failure is the lack of focus on building an organizational culture of QRM. Without proper planning, implementation, and support, securing long-term engagement becomes challenging, and this commitment is essential for successful implementation.

Overcoming cultural resistance requires shifting the organizational mindset and acknowledging that quality and risk management are the responsibility of all, not just those in Quality.



Figure 2. The five steps involved in QRM.

1. Identify Risk by assessing potential threats to product quality, safety, or compliance throughout the lifecycle

2. Analyze Risk by evaluating the likelihood and impact of each risk

3. Evaluate Risk to prioritize the most critical threats using ranking systems like risk matrices

4. Implement Mitigation by preventing, reducing, or accepting risks through process changes, additional data, or new controls

5. Monitor and Review to ensure ongoing risk management, adapting to new threats and assessing mitigation effectiveness over time

### **CASE STUDY**

### Background

A leading global biopharmaceutical company approached us with a common problem. Their current perspective of QRM was limited -the team focused solely on mitigating familiar risks and was not broadly considering ways to identify and prevent new ones. They perceived risk assessment and its outcomes as separate from their daily operations. When identifying risks, teams hesitated to consider significant, broad risks for fear of how leadership might respond.

To address these challenges, our objectives were to shift the organization from a reactive culture to one that proactively embraces comprehensive risk management and to enhance risk assessment processes that promote operational excellence. We established the foundation for the next phase of an enhanced QRM framework by integrating governance, culture, and essential tools and methodologies.

#### **Cultural Adoption**

To promote cultural adoption of proactive QRM, we developed a training pilot that reframed QRM as a strategic advantage with tangible benefits for the team. The training disrupted routine assessments and encouraged broader thinking, emphasizing the importance of identifying systemic risks for organizational success. We provided strategies to overcome challenges faced during assessments and engaged participants in exercises to stimulate scenario analysis and share insights. After training, we conducted a practical risk assessment on a familiar process to reinforce these concepts, allowing the team to experience firsthand the impact of their new proactive approach. We fostered strong relationships with executive leadership to enable a QRM cultural transformation plan for their organization.

#### **Risk Assessment**

Once personnel were trained, we facilitated multiple risk assessments for general site processes, ensuring alignment with quality system requirements. These assessments helped the client identify impactful risks that hindered consistent success. With strong leadership support, participants felt empowered to deeply engage in assessing potential risks and necessary actions. This led to the prioritization of key initiatives and the establishment of a risk-based framework to guide operational activities.

### CONCLUSION

Implementing a robust QRM strategy is not just about regulatory compliance; it is a vital driver of business success. By embracing a proactive, risk-based approach, organizations can achieve operational excellence, reduce the likelihood of poor-quality products, and enhance their chances of regulatory agency approval. Cultivating a strong QRM culture promotes collaboration, accountability, and continuous improvement, ultimately positioning organizations for long-term success and reinforces their commitment to patient safety and product quality.

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